

Company

We are a family-run Wrexham-based business who supply and install Solar Panels, EV chargers, Heat Pumps and Infrared heating to domestic and commercial premises throughout the UK.

The Role

We are looking to recruit a Business Development Manager based at our offices based in Wrexham Industrial Estate.

We are a growing company with a large customer base, presenting an excellent opportunity for the right candidate.

The ideal candidate will be a highly motivated self-starter, comfortable in a sales environment and working to targets. Good computer skills, basic knowledge of Solar and EV charging whilst not essential, would be an advantage.

Reporting directly to the sales director, the Business Development Manager will be required to identify new business opportunities around the North Wales & North West Region, using various outbound methods such as cold calling, canvassing & networking with a small number of incoming leads supplied.

- Contact target customers via telephone & email to qualify & discuss options and organise quote (basic Microsoft Excel & PowerPoint skills required)
- Use of CRM (Hubspot) to manage leads & opportunities (software training will be provided if necessary)
- Attend both commercial & domestic sites to carry out basic site surveys (Training will be provided)
- A good technical aptitude with an eagerness to learn on the job.
- Work as part of a team or as an individual, be flexible with a hardworking and 'can-do' attitude.
- Demonstrate good communication on all levels, with good manner over the telephone & in customer facing scenarios.
- B2B Sales Experience is Preferred but not a necessity
- Be of smart appearance and maintain a clean, tidy, appropriate appearance.
- Full, clean driving license required.

Working hours are 8.30am - 5.00pm Monday - Thursday and 8.30am - 4.00pm Fridays.

What we offer

The basic salary on offer is up to £35K (DOE) with an OTE of £69,000 (uncapped) per annum.

Benefits include quarterly employee events, Early Friday finish, Executive company car/allowance (fuel card), company pension, mobile phone and laptop.

23 days holiday plus Bank Holidays plus birthday off.

If you're interested in joining our team, email your CV along with cover letter to Ian Williams irw@r-evpower.co.uk